

# BESLER's Transfer DRG Revenue Recovery Service finds revenue that others missed

- Recover every dollar of revenue that your hospital earned
- Ensure transfer underpayments are recovered in full compliance with Medicare regulations
- Reduce the workload on your staff by letting BESLER manage the entire verification and claims adjustment process

## The Challenge

Transfer DRGs are paid under the Medicare Post-Acute Transfer rules, which reduce payments for hospitals that transfer patients to other providers to continue treatment. Beyond the transferring hospital's control, a significant number of patients are not treated as planned after being transferred. This results in an unwarranted reduction in the transferring hospital's Medicare reimbursement.

Many hospitals rely on internal processes and external vendors to identify and recover underpayments. While these efforts often lead to additional revenue, more difficult claims may not be reviewed leaving substantial revenue on the table.

## The Solution

BESLER's Transfer DRG Revenue Recovery Service confirms that prior recovery efforts yielded all eligible underpayments, giving you the confidence that your organization has collected all of the revenue it is entitled to receive.

Our solution is different from other recovery vendors, because we utilize extensive automation to make a definitive determination on every discharge impacted by the transfer rule. Potential underpayments are then verified by our U.S. based team and undergo a thorough clinical review before adjustments are submitted to Medicare.

Engagements are contingency-based and BESLER handles the entire process from identification and adjustment of claims through to process improvement education so your team can stay focused on other priorities.

## BESLER Consulting...

- Has recovered over \$150M in Transfer DRG underpayments
- Works with over 400 active hospital clients
- Has received the HFMA Peer Reviewed designation
- Is focused on ensuring that the recovery process is compliant
- Can accurately estimate your return on investment before the engagement

For more information on our Transfer DRG Revenue Recovery Service, please contact Jim Hunter at (609) 514-1400 or [jhunter@besler.com](mailto:jhunter@besler.com).



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Enhancing and protecting Medicare revenue for hospitals