

Transfer DRG Revenue Recovery

PEER REVIEWED
by HFMA*

Without displacing or disrupting a current review vendor or internal process, BESLER can provide a secondary validation of impacted claims to ensure you are identifying all potential underpayments.

Even after another vendor has reviewed a hospital's Transfer DRG cases, our second sweep of the same claims often identifies 30% or more additional revenue. Here's how:

- **Our proprietary technology platform allows us to identify and make definitive determinations on every single claim impacted by Medicare's Post-Acute Transfer Rule.** This means that we can investigate and validate claims that other vendors or processes may have missed. We also identify and help correct gaps in your current internal recovery processes themselves – offering you full assurance that your hospital is recovering all of its earned revenue.
- **While some companies claim to perform clinical reviews, BESLER actually employs RNs who examine certain scenarios to ensure clinical compliance** before an underpayment determination is made – giving you peace of mind and delivering a more complete recovery effort.
- **We start off on the right foot – and with the right foundation.** As a matter of fact, BESLER has an entire team dedicated to onboarding new customers because we know just how important the right beginning is to ensuring a successful partnership. Our onboarding experts are troubleshooters who understand the complexities of CMS data and the nuances of hospital

organizations. Our commitment to personalized onboarding is particularly impactful to Transfer DRG recovery projects – allowing us to facilitate full team alignment, smoothly navigate potential roadblocks, and work quickly and efficiently so we can recover revenue faster.

For more information on our Transfer DRG Revenue Recovery service please contact *Jim Hunter* by email at jhunter@besler.com

To watch a video that explains more about this service and for additional resources visit www.besler.com/transfer-drg-revenue-recovery/



93% of surveyed customers agreed that BESLER recovered Transfer DRG revenue that otherwise would have been lost.



*Smart about revenue.
Tenacious about results.*